WELL-PERFORMING INDEPENDENT PILATES STUDIO (WESTERN SUBURBS OF PERTH, WA) BFB4445

Price	$345,000
Property Type	Business
Property ID	4445

Agent Details

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EXPERIENCED INSTRUCTOR TEAM IN PLACE | GENIUNE TURNKEY OPPORTUNITY

This boutique reformer Pilates studio has built a loyal following in one of Perth's most exclusive coastal suburbs since opening in 2021. The new owner steps into full control of the business — the pricing, the class offering, the direction, all theirs to shape. A busy weekly schedule of reformer classes and private sessions keeps the studio running at capacity, all delivered from a fitout that still looks and feels brand new. Its position just back from the coast adds to the appeal, giving it a strong local identity that has helped the client base grow steadily year on year.

The studio's income isn't limited to regular memberships alone — ongoing arrangements with nearby schools bring students in for classes, adding a reliable secondary revenue stream and helping the business stand out locally. The studio is fully equipped and ready to trade, so a new owner can walk in and put their energy straight into building the business from day one. Between the revenue already coming in, an instructor team that knows the studio inside out, and clear room to grow through more school and corporate arrangements, this is about as ready-made an opportunity as they come in a location this sought-after.

- More than 500 loyal active clients and growing
- 12 reformers, fully equipped and ready to use
- Weekly timetable of 60 classes, covering both reformer Pilates and private sessions
- Team of skilled instructors already in place and running smoothly
- Well-maintained studio space
- Active income generating community partnerships

- Presents in excellent condition throughout, having opened in 2021
- FY2025-26 turnover exceeds $500,000
- 1 on-site parking bay for added convenience

This is a genuine opportunity to secure a high-performing Pilates studio in one of Perth's most exclusive coastal suburbs, complete with an immaculate, ready-to-trade fitout. With solid existing revenue, a committed client base, an experienced team already in place, and untapped potential to expand through partnerships and class offerings, this is a true turnkey opportunity and a fantastic foothold into the thriving boutique fitness sector.

Should you be interested and wish to receive further information, please complete the online Confidentiality Deed and a fully comprehensive Business Profile will be made available to you. To discuss this or other fitness and health opportunities in Western Australia state, please contact David Flanagan on david@bfbrokers.com or 0483 964 232.

Business & Franchise Brokers brings years of experience in the sale of Health and Fitness businesses and have represented a number of independent and major brands such as Jetts Fitness, ACTV Strength Co, Anytime Fitness, Snap Fitness, Plus Fitness, UBX, Air Locker Training, Fernwood Fitness, World Gym, Flow ST8; FS8 & F45 Training, KX Pilates, just to name a few, plus your independent 24/7 training venues, boxing studios, PT studios, swim centres and many more.

*NB: *The business images shown are for illustration purposes only and may not be an exact representation of the business.*

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