

## INTERNATIONAL EQUIPMENT COMPANY FOR SALE (BFB3537)

## HIGH-QUALITY FITNESS EQUIPMENT WITH STRONG DEMAND | EXCEPTIONAL REVENUE GROWTH

This fast-growing gym equipment supplier has quickly established itself as a market leader since its inception in December 2021. Specialising in high-quality, durable fitness equipment, the company has successfully expanded its operations across Australia and New Zealand. With a streamlined logistics network and cost-effective warehousing solutions, it ensures an efficient supply chain that meets the growing demand in the fitness industry. The business offers a broad product range, including strength and conditioning equipment, bars and weights, cardio machines, and expert gym design and layout optimisation services.

What began as a home-based venture has rapidly evolved into a thriving business with a dedicated headquarters and showroom in Queensland. In the first 6.5 months of the 2024/25 financial year alone, the company generated over \$3.8 million in revenue, underscoring its strong financial growth and market position.

The company is led by a seasoned founder and operates with a lean yet highly skilled team, which includes an operations manager, virtual assistants, and experts in procurement, sales, and marketing. Headquartered on the Gold Coast, the business leverages a third-party logistics (3PL) warehouse in Victoria and an overseas manufacturing facility to support scalable global distribution.

This presents an exceptional acquisition opportunity for buyers seeking a high-growth, scalable business with a well-established presence in the fitness industry. Positioned between the premium and mid-tier markets, the company offers top-tier gym equipment at competitive prices, making it an attractive investment.

- Established in December 2021
- Extensive product range including racks, rigs and cages, functional

Price Expressions of Interest

Property
Type
Business

Property ID 3537

## **Agent Details**

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## **Office Details**

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equipment, plate-loaded machines, pin-loaded machines, cardio equipment, bars and weights, gym flooring, and custom turf

- Strong brand recognition across Australia and New Zealand
- Professional team comprising an operations manager, virtual assistants, and specialists in procurement, sales, and marketing
- Target markets include commercial gyms, schools, sports clubs, home gyms, and etc.
- Headquartered with a third-party logistics warehouse and overseas manufacturing facility

Should you be interested and wish to receive further information, please complete the online Confidentiality Deed and a fully comprehensive Business Profile will be made available to you. To discuss this or other fitness and health opportunities, please contact Cameron Prosser on 0483 960 232 or cameron@bfbrokers.com.

Business & Franchise Brokers brings years of experience in the sale of Health and Fitness businesses and have represented a number of independent and major brands such as Jetts Fitness, ACTV Strength Co, Anytime Fitness, Snap Fitness, Plus Fitness, UBX, Air Locker Training, Fernwood Fitness, World Gym, Flow ST8; FS8 & F45 Training, KX Pilates, just to name a few, plus your independent 24/7 training venues, boxing studios, PT studios, swim centres and many more.

*NB:* \*The business images shown are for illustration purposes only and may not be an exact representation of the business.

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